

Vendor Communications

QUALCOMM® GlobalTRACS® Solution

Helping dealers leverage their GlobalTRACS solution for an increased competitive advantage

PFW IntelliDealer

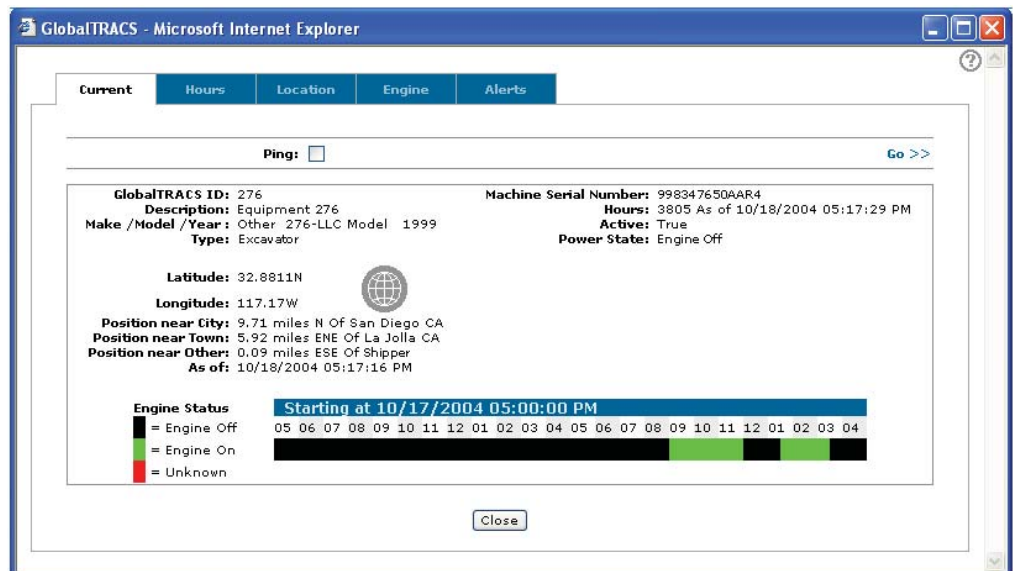
- PFW IntelliDealer offers a browser-based management boost, and consists of Management Central, Financial Management, Customer Care, and Product Support
- Illustrating IntelliDealer's impact, Management Central is designed to give dealership owners the power to take the "pulse of the dealership", through the return of instant, precise, and business-intelligent answers, in order to power decision-making and financial forecasting
- PFW IntelliDealer is designed with usability in mind, is interactive, and built to facilitate the development and addition of new applications

QUALCOMM GlobalTRACS

- Fleet management system for construction equipment that collects, wirelessly delivers, and manages machine data
- Ruggedized hardware can be installed on any machine, allowing the dealer to receive engine hours, locations, and usage statistics, which can be accessed using a web browser, or through PFW IntelliDealer
- Provides immediate access to equipment location and utilization data, and helps reduce maintenance costs and improve asset utilization
- Machine security is enhanced through the ability to monitor unauthorized usage or movement

PFW Systems Corporation and QUALCOMM have collaborated to integrate PFW IntelliDealer and the QUALCOMM GlobalTRACS equipment management solution—resulting in improved unit coordination.

Dealers now have an effective way to protect and monitor some of their most important assets—their equipment. Through a newly-developed interface, PFW integrates its IntelliDealer Equipment and Service modules with QUALCOMM's GlobalTRACS solution. The interface synchronizes equipment inventory data from PFW IntelliDealer with data from a GlobalTRACS-equipped machine to provide a seamless transfer of critical and time-sensitive data.



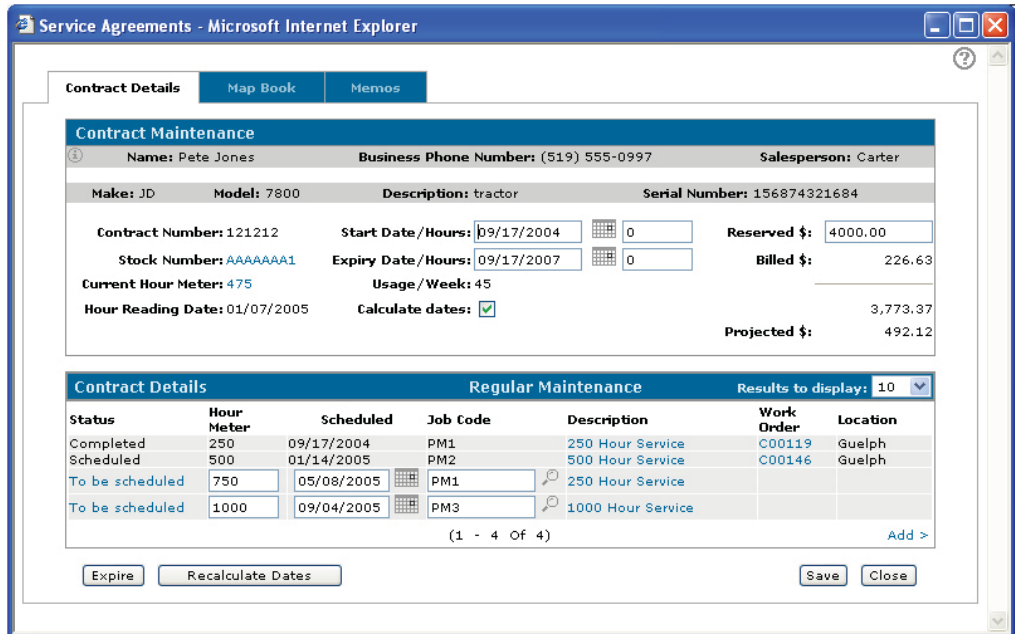
The information is laid out in an easy-to-read format, allowing for quick access to all the data collected by the interface.

Users can view the machine's current location, as well as the history of the machine's movements over a user-defined period of time. Through PFW IntelliDealer, the location information will show the machine's current location in terms of longitude, latitude, and proximity to the nearest city, town or landmark. This information will allow the dealer to discern whether or not the equipment has exceeded the boundaries set by the geo-fence, or if it travelled to a region where the charges to the customer may need to change. Additionally, information on current engine status is also available.



QUALCOMM GlobalTRACS Hardware

The machine-hour meter data integrates with PFW IntelliDealer's Service Agreements by providing the equipment inventory in PFW IntelliDealer with updated hour meter readings, so service contracts that are based on machine hours can be managed easily within the PFW IntelliDealer system. The updated machine hour data will work with the preventative maintenance program in order to promptly service the equipment. Machine hour data can be calculated into average daily usage as well, in order to determine when the machine is nearing a scheduled service.



The interface works in conjunction with PM schedules by providing up-to-date machine hour data.

System Requirements

- PFW IntelliDealer Product Support
- Windows® Vista Business, 2000 or XP Pro SP2 Operating System
- Processor and memory size based on Operating System recommendations (or greater)
- Internet Explorer 5+
- Ethernet Ready
- IBM® Power6™ recommended, scaled by number of users
- 8 GB RAM for server or greater, depending on number of users
- VPN access to server via Internet
- 512 Kbps remote store connection, determined by number of devices
- Current PFW system release
- Current IBM OS release
- LANSAS® License

Request More Information

If you would like more information, please visit www.pfw.com or contact our Sales Team at (519) 474-3300 ext. 230 or sales@pfw.com.

For additional information about the QUALCOMM GlobalTRACS equipment management solution, please visit www.qualcomm.com/qwbs, or call 1-800-348-7227.