

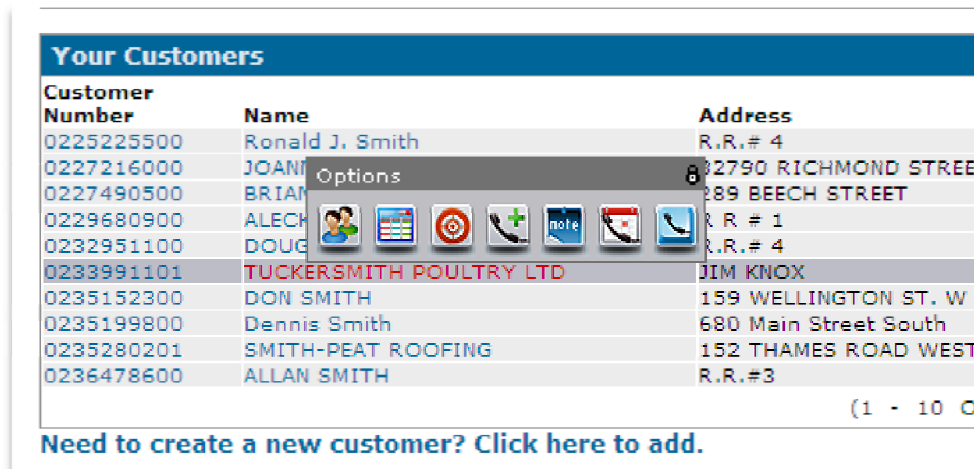
June 2011

New for Release 7.1

Customer Mini Toolbar

A switch-controlled option now allows a mini-toolbar (Figure 1) to be displayed when you hover over a customer anywhere in the PFW IntelliDealer Dealership Management System. This toolbar will show various icons, depending on your authority and the software installed. Each icon will allow the user to quickly access the following IntelliDealer features: Customer Profile, Customer Portal, Target Marketing, Enter a Call, Enter a Note, Schedule a Call, and Click-to-Call.

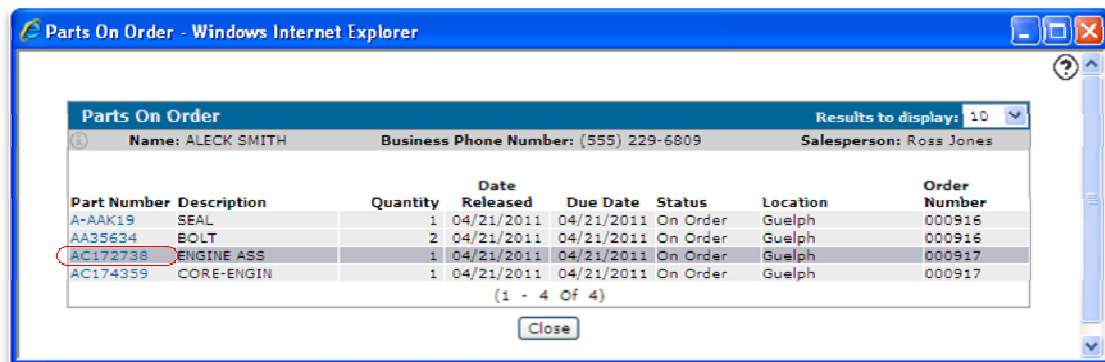
Figure 1



Customer Parts On Order Now Hyperlinked

Part numbers that display on the Customer Parts On Order window are now hyperlinked to the Parts Profile screen (Figure 2).

Figure 2



Other Announcements

CNH CRA/Gateway Interface – The CNH CRA/Gateway interface is now available for all CNH dealers on release 7.0 of IntelliDealer. This Internet-based interface will replace the current CNH Credit Card interface that uses the Data Tran device. Many of you have already contacted PFW to request this interface, but for those of you who have not done so, please contact your PFW Account Sales Executive, Brian Lewis or James Brown. *Please note that the Data Tran-based interface will not be supported as of release 7.1 of IntelliDealer.*

CNH BMS Financial Statement Interface – The CNH BMS Financial Statement interface is now available for all CNH dealers on release 7.0 of IntelliDealer. This Internet-based interface will allow the dealer to transmit financial information to CNH's new Business Management Service (BMS). You need to contact both CNH and your PFW Account Sales Executive, Brian Lewis or James Brown, if you are interested in purchasing this interface.

CNH SRT and PM Job Codes – We are in the process of piloting the CNH SRT and PM Job Codes with several dealers. Once our pilot tests have been completed, the new Job Codes will become generally available to all CNH dealers sometime later this spring.

For all PFW John Deere dealers, we want to remind you of a few points to ensure that the data you are sending to John Deere is consistent with what John Deere is expecting.

First Pass Fill – If you want to ensure that your parts first pass fill numbers are accurate, you should be using the PFW W/O adjustment screens for any adjustments to parts being credited or returned. The PFW W/O adjustment screen does not send to John Deere the credits as a negative fill value. Please contact PFW Client Services if you require further clarification.

PMMANAGE (John Deere 32G report information) – John Deere is also reminding dealers to ensure that the Parts Management data sent to John Deere is consistent with what John Deere is expecting. John Deere would like the 32I/32G reports to just have John Deere parts in the information, so please exclude all other parts from the vendors that you set up in the PMMANAGE table. If you have attachments or special tools, you are better to separate these with a different vendor, like JDATT, and exclude those from the PMMANAGE table and from being sent to John Deere as part of the parts month end. Please contact PFW Client Services if you require further clarification.

Request More Information

For more information on these software features or to order the latest release, contact PFW Client Services at 877.289.2670, or e-mail support@pfw.com.