

# development details



March 2004

## New in R6V02:

### Customer parts discount maintenance and discount group field

#### Customer part discount maintenance

A new menu option on the main parts menu (PART01) allows users to create customer-based part discounts. Option 7-Customer Part Discounts Maintenance (Fig. 1) will present you with a list of customer discounts on file for your assigned CO/DIV. From here you can add, change, delete, display or copy customer discount records. You can also search for any particular discounts by entering values in the supplied search fields above the list. If any of the options are chosen, you are taken to the details screen (Fig. 2).

#### Features

1. Many of the fields on this screen can be set to generic values if desired, (e.g., \*A or \*ALL) so that discounts will be valid for a wide range of items. For example, discounts can be applied to a specific customer number, a customer discount group name (a new field in customer profile), or to all customers (indicated by \*ALL).
2. The pricing code that corresponds with the discount can be selected from a pop-up window. Valid codes are: CP for cost plus a percentage, CM for cost minus a percentage, LP and LM for list price plus or minus a percentage, SP and SM for sell price plus or minus a percentage, and FP for a fixed price. The percent/price field allows for up to seven digits in front of the decimal and two digits behind the decimal.
3. Start and end dates can be assigned to any entry.
4. The special price field is used to indicate a part discount record that should be used regardless of whether the price calculated is higher or lower than any other discount prices or existing part price levels. During price calculation, if the system finds a record that applies, it will consult the price field entry. The field value can be either Y or N.
5. There are fields indicating the last time the entry was changed and by whom.

With the Customer Part Discount feature activated, whenever a part is ordered, the pricing routine will check for customer discounts that apply, calculate the lowest price based on those, and then compare this price to the "regular" price value that is generated from pricing levels. The system will then use the lower price if there are no "special price" records.

#### Discount Group Field

The Discount Group field (Fig. 3) can be used to group customers into a common pricing category in the Customer Part Discounts Maintenance screen. The Discount Group field has also been added to Customer Group File Maintenance.

ANHNT01 Customer Part Discounts Maintenance Co: 01 Div: 01  
Type options, press Enter.  
2=Change 4=Delete 5=Display 8=Copy

Opt	Br	Customer	Vendor	Src	Cls	Typ	Part Number	Cd %	or Price	Start
-	*A	*ALL	*ALL				AH141546	CP	10.00	
-	*A	*ALL	0111				AH141546	CP	10.00	
-	*A	*ALL	0142ST	*A	*A	*A	T19044	CP	10.00	2/01/2004
-	01	*ALL	CRARY	*A	*A	*A	T19044	CP	10.00	1/01/2004
-	01	*ALL	DEERE	*A	*A	*A	T19044	FP	10.00	2/01/2004
-	01	*ALL	0201	*A	*A	*A	T19044	CP	10.00	1/01/2004
-	01	*ALL	0701	*A	*A	*A	T19044	FP	10.00	2/01/2004
-	01	GROUP	HELROE	AB	*AL	*A	*ALL	LM	20.00	
-	01	0235186600	DEERE	AI	JD	TJ	*ALL	LM	17.00	9/15/2003
-	01	0235186600	DEERE	AI	JD	TT	*ALL	LM	15.00	9/15/2003
-	01	0235186600	DEERE	CR	*A	*A	T19044	CP	10.00	1/01/2004
-	02	*ALL	CRARY	*A	*A	*A	*ALL	CP	10.00	

F3=Exit F5=Refresh F6=Add F9=Inquiry F12=Cancel Pg Up Pg Down

Fig. 1

ANHNT01 ANHNT022 Change Customer Part Discount Co: 01 Div: 01  
Type op 2=Chan

Customer #>>	*ALL	All customers
Vendor #>>	DEERE	John Deere Ltd.
Source	*A	
Class	*A	
Type	*A	
Part #	T19044	
Pricing Code>>	FP	Fixed price
Percent/Price	10.00	
Start Date	2/01/2004	
End Date	3/01/2004	
Comment		
Special Price	N	
Added/Chgd By	RONJ	On: 2/18/2004

F2=Save F4=Prompt F12=Cancel

Fig. 2

Mr. CAT: I  
Doug INIT: Q  
Prout  
Exeter  
Doug Prout  
PROUT TAX1: 1 .07000  
EXETER TAX2: 1 .08000  
5192351111 TAX3>>: 0003 .08000  
15192300123 TAX4>>: 4 .04000  
2350040 DISC: 9 .500  
DISC GRP: NEWCUS  
higgins@pfw.com  
www.pfw.com  
CA SIZE: 77  
THE TWP LOT-CON: BUC ANG  
F111111111 FST#: F2  
are 8:00 am to 5:00 pm

Fig. 3



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