

# development details



December 2003

## Effective in R6V01:

New feature added to track and maintain commissions for salespeople

### Select G/L Accounts

The set-up screen allows the user to indicate which G/L accounts the commission percentages should be applied to.

### Update and Maintain Commissions

The maintenance program allows the user to update the commission amounts and change the status of commissions (Fig. 1 and 2). Once the rate records are set up, postings are added to the invoice commission file whenever any billing runs are processed.

### View Commission Records

The options screen allows the user to view a report of invoice commission records (Fig. 3). The user will first select the type of invoice to include in the report — e.g. equipment, work orders, parts, etc. Then, the user will select the invoice date, the salesperson and the invoice aging date (which is the commission cut-off date).

The report prints in the sequence of division, salesperson, source, customer and invoice #. The totals are listed by invoice, source, salesperson and division.

For more information on this software feature and others, contact PFW Client Services at (519) 474-3700, or e-mail [support@pfw.com](mailto:support@pfw.com).

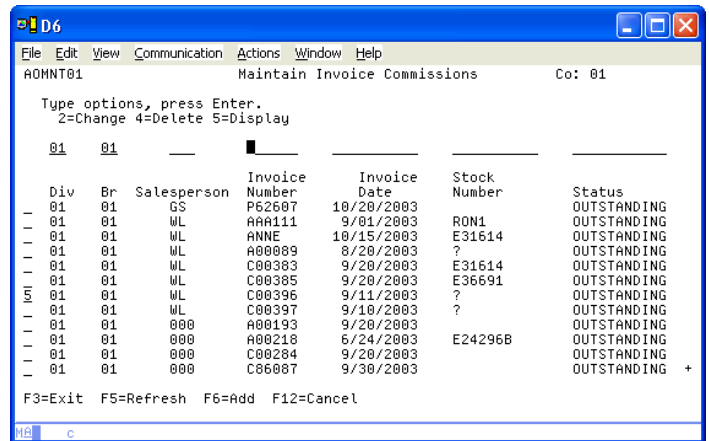


Fig. 1

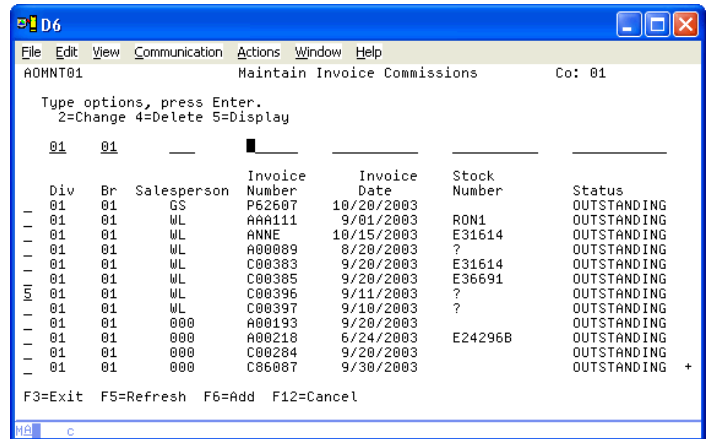


Fig. 2

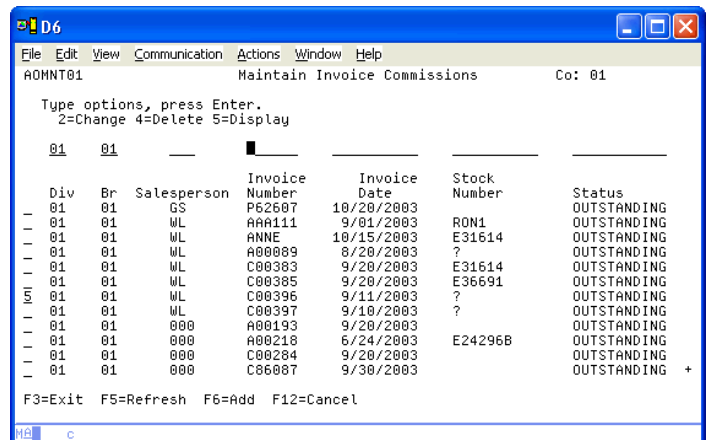


Fig. 3



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