

# CLIENT SERVICES

## Update

January 2002

### Attention Canadian Payroll Users

Before running your first check run for 2002, you will need to apply the 2002 tax changes. Please contact Client Services before your first check run and we will send these table changes to you. You need to be on the PFW R5V07 release to use these changes.

### PFW's Management Central

PFW has now released the first five modules for Management Central ? Customer Relationship Management (CRM), Financial, Parts, Service and Equipment. This revolutionary business intelligence tool will give you on-demand access to your dealership's real-time data, so you can make smarter, more informed decisions about the management of your dealership.

The following is a list of some of the dealers who have taken advantage of Management Central:

Agland Equipment  
Ag-Pro of Stuttgart  
Barton County Implement  
Blanchard Equipment  
Bobcat of Dayton  
Booth Machinery  
Brandt Industries  
Bruce Tractor  
Caroline Implement  
Casco Sales  
Coneco Equipment  
Conley Lott Nichols  
D&R Concrete  
Enns Brothers  
Evergreen Implement  
Farm World Equipment  
Farmer's Supply Sales  
Finch Services  
Flint Equipment  
G&H Service  
Garden State Bobcat  
Glade & Grove Supply

### Attention U.S. Payroll Users

Before running your first check run for 2002, you will need to update your FICA, MEDICARE and USFED tables. If you are unsure of how to do this or require the payroll rates, please contact Client Services at 519-474-3700.

**NOTE:** If your state tax rate has changed, you must also update these values in the USSTATE table. These values should be confirmed with your local tax offices.

### T4/W2 Forms

There are changes to these forms for 2002. Please contact your forms supplier for the proper form. PFW knows that Moore's and Relizon can provide you with the correct forms.

### John Deere's Replacement for the Deere Blast Poll

John Deere Data Transfer Facility (JDDTF) is the replacement for John Deere's Blast poll program – exchanging data with John Deere just as the dial-up Deere Blast poll did.

Instead of a dial-up connection, JDDTF uses your full-time connection to Deere (VSAT, Frame Relay or Internet) as the telecommunications link. This eliminates the need for the Deere Blast Poll PC and its modem and phone line to be used for the transmission/receipt of the Deere poll data formats. This includes FIS data, parts orders, price updates, surplus returns, and ESIS data. With JDDTF there is no longer a need to perform PC upload for data received from Deere and PC download for data that needs to be sent to Deere. This is another step in John Deere's efforts to have Deere applications Internet-enabled.

Minimum requirements:  
IBM release V4R5  
PFW release R5V07  
Not available for CISC boxes

\* Beta customers currently testing - Pricing not yet available.

Contact Client Services at 519-474-3700 for information about the JDDTF interface.

To order Management Central contact your PFW sales representative, or for more details go to [www.pfw.com](http://www.pfw.com).

Visit PFW on the Web at [www.pfw.com](http://www.pfw.com)



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